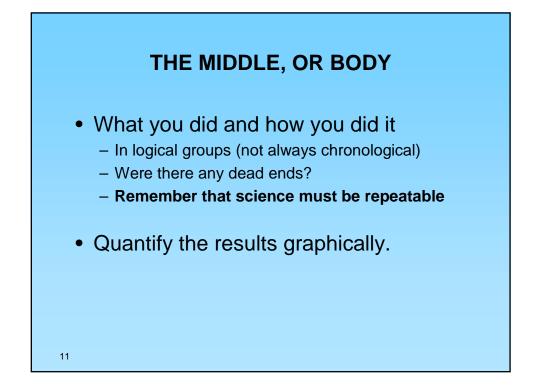


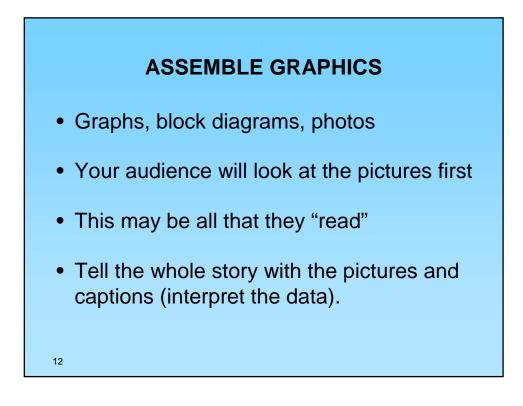
• Now what?

9

3 @ 15 w/s

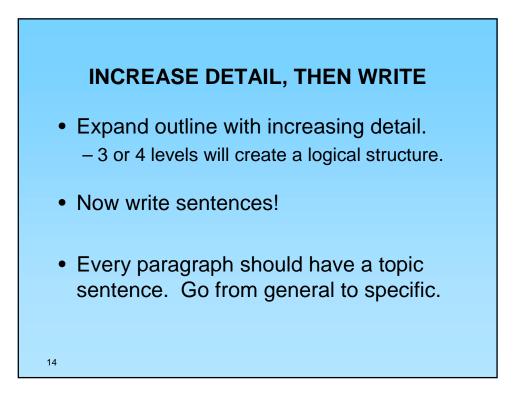
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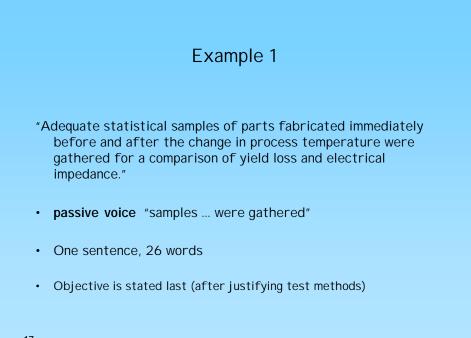
- What do the results mean?
- Data must support your conclusions.
 - Alternate interpretations?
 - Are there any "holes"? Additional work needed?
- What do you want your audience to do?
 - Take action
 - Change opinion

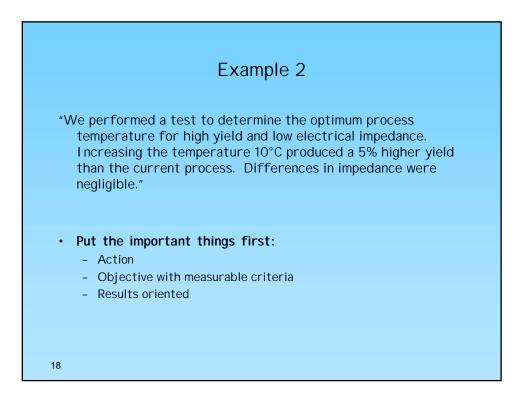


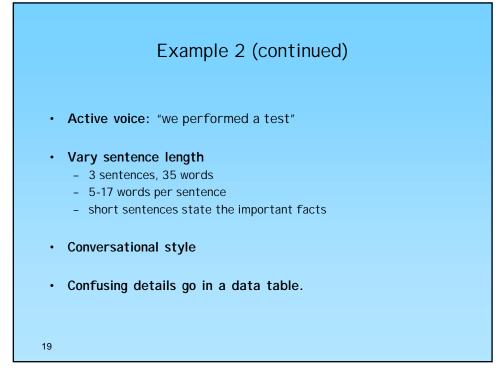
ALL WRITING NEEDS STRUCTURE

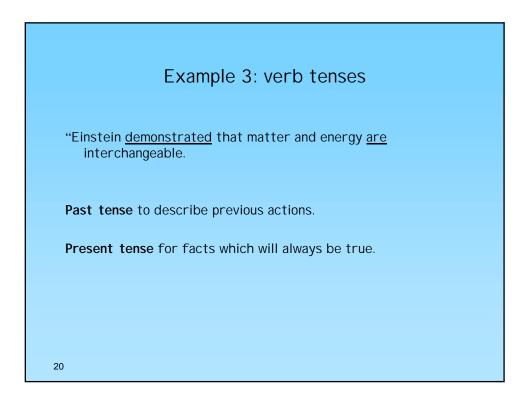
- Short:
 - lack of structure often obscures intent
 - Put the essential message up front.
- Longer
 - format is often given (thesis, technical journal)
 - often includes abstract or executive summary











SUMMARY

- Content & structure are more important than style.
- Start with an outline
 - Put the essential message first
 - What's the News, what's in it for them
 - Tell why and how you found out.
 - Tell the audience what to do.
- Write in a conversational style

